

November 19, 2021

Dear Valued Business Partners,

Let me begin by thanking you for your business and working with us as we transition you to the new brand of Safe Signal. As we continue to bring the new facility up to full capacity our goal is to bring you the elevated levels of quality and customer service that you expect. The Safe Signal team values our partnership, and we look forward to serving you.

None of us are alone in that we are experiencing unprecedented inflation that continues to impact each of our businesses. We have adjusted our cost structure and held off on a price increase as long as possible. Unfortunately, we continue to see increases in raw materials, shipping and labor and because of this we are implementing a price increase that will average 6.8% effective February 1, 2022. Your complete price list will be e-mailed out within the next few weeks.

We thank you for choosing Safe Signal as your supplier for fire protection system monitoring products.

Best regards,



Andy L. Kaempfer
Business Line Leader, Safe Signal