



AGF Manufacturing Inc.
Improving the fire sprinkler industry since 1986

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May 30, 2023

Dear Distributors of AGF Products,

Inflation continues to put upward pressure on both the cost of materials and labor. We are in the process of reviewing each of our product lines and we will be adjusting their prices accordingly. Additionally, we will be making changes to some of our products which will also impact their prices. As a result, we will not be implementing a straight across the board percentage price increase, but the average increase will likely fall between 6.0% and 8.0% above the current price list.

The 7000L Pressure Relief Valve was introduced in the fall of 2021 and in 2022 it became the standard relief valve on all RISERPACK manifolds, and we offered it as an option on other TESTANDRAIN valves. Due to the popularity of the 7000L's lock out capabilities for system testing, it became the preferred relief valve. Therefore, we will be phasing out the old Model 7000 relief valve in favor of the new 7000L on all AGF products that are shipped with a relief valve. We have also upgraded the sight glass available with a Model 3011 Inspectors TEST valve. The new proprietary sight glass will be easier to install and easier to use. The revised 3011 product line now includes the unchanged 3011 BV (ball valve), the 3011 SG (ball valve with new sight glass), and the 3011 A (ball valve, 7000L relief valve with drain trim, and the new sight glass). Watch for Product Notices from our Marketing Department.

We regret the fact that we must increase our pricing, it is our hope that this advanced notification will allow your customers to receive in the materials they need to complete jobs they are currently involved. We appreciate your understanding and as always, we sincerely value your business. Please feel free to contact me with any questions or concerns.

Regards,

A handwritten signature in black ink that reads "George McHugh". The signature is fluid and cursive, with the first name being more prominent than the last.

George McHugh