



The Right Connection®

Dixon Valve &
Coupling Company

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June 16, 2021

Dear Customer,

Business is coming back at a rate faster than anticipated and we are grateful for that. At Dixon, we are doing everything we can to keep inventory at acceptable levels and control costs. Due to the ever-rising material costs, freight, and other inflationary factors in today's environment, we are forced to implement a price increase effective July 19th, 2021. We have attempted to limit the increase to low single-digits, but there are some exceptions where the pricing has fluctuated up or down. In addition, our prepaid freight threshold will be \$1,500 also on July 19th, 2021. An environment with rising costs is permeating almost every part of our daily lives these days. We will continue to do our best to manufacture the parts you need in a timely fashion.

Thank you for your business. We appreciate it.

Sincerely,

A handwritten signature in black ink that reads "Scott Jones".

Scott Jones
Vice President, Sales