

Fire Suppression Products

Price Increase

April 5, 2021

Dear Valued Customer,

As many of you are already aware, the prices of raw materials have significantly increased over the past six months. Steel has increased in excess of 100%, for example, and other raw materials used in the production of our products have increased as well. In addition, the cost of freight and packaging are at unprecedented levels.

We have made a conscious effort to postpone any price increase to you despite these cost issues for as long as possible, hoping that these rapid increases would prove to be temporary and stability in raw material prices would return. Unfortunately, the prices for these commodities have remained at very high levels and the worldwide demand for material remains high and is expected to continue.

In lieu of the price surcharge announced last week, we are implementing a price increase for the Americas of 4-6% on all sprinkler, CPVC, grooved, valves, and related products that are ordered after April 15, 2021 with a requested ship date on or prior to April 30, 2021. To receive current pricing, orders must be accepted prior to close of business on April 15, 2021 and are subject to material availability.

We are committed to providing industry-leading products at a fair value and will continue to make investments in new offerings to help you better serve your customers.

We will be contacting you to discuss the details of this price increase.

Best Regards,

Mike Mottice,
Sales Director, Americas