

Bulletin No. 2022024

March 21, 2022

Dear Valued Customer,

The Johnson Controls Fire Suppression business continues to face unprecedented inflationary pressures due to the current macro-economic conditions. Raw material, freight costs, fuel surcharges and increases in production costs have escalated dramatically, and global shortages on several key components remain.

Despite our extensive efforts to mitigate these issues, these significant cost increases are expected to continue.

Therefore, we are implementing a weighted price increase of 6% effective on all new orders starting April 18, 2022. In addition, because of the volatility and fluctuation of fuel and freight costs, we will now pass-through freight charges on all shipments effective April 18, 2022. This will give you more transparency to freight costs and will allow them to adjust, up and down, as fuel surcharges and freight charges change so you are not overpaying to transport our products to your locations.

On behalf of everyone at Johnson Controls, we would like to express our appreciation for your continued support and emphasize the importance we place on you as a partner. We remain committed to your success and look forward to supporting your growth into the future.

If you have any questions, please contact your Johnson Controls representative.

Sincerely,

Rick White
VP Sales, Fire Suppression Products