

# Fire Suppression Products

## January 5<sup>th</sup> Price Increase

October 30, 2020

To Our Valued Customer,

At Johnson Controls, we recognize that 2020 has been an extremely challenging year for so many industries, companies and customers.

Across all functions of our business, we have worked hard to control and minimize cost and limit the impact to our customers and partners wherever possible. Even with this effort, we could not contain all of our cost increases and as such will have to pass on a small portion of this impact.

Effective January 5<sup>th</sup>, 2021, we will be implementing a price increase ranging from 2-6% across our Sprinkler, CPVC, Fire Grooved, Valves and Devices portfolios.

Price changes will be implemented as follows:

- Orders placed up to January 4<sup>th</sup>, 2021, 5PM EST, will be processed at current price levels.
- All orders placed on or after January 4<sup>th</sup>, 2021 at 5PM, will be processed at the new price levels.
- Orders placed before January 4<sup>th</sup>, 2021 will need to be fully shipped before the end of January, or will be subjected to the price increase.

Your ongoing business is extremely important, and we truly appreciate your continued commitment and support.

We look forward to working together in 2021 as partners and will continue to strive to add value, differentiate ourselves in the market and help support your business growth.

Sincerely,



**Mark D. Schlegel**

Vice President and GM, Global Water and Mechanical Products