



August 13, 2021

Dear Talco Fire Systems Distributor:

Due to cost increases, we will implement a price increase of approximately 5%, effective with all orders received on or after September 6, 2021.

Prices for all orders received and accepted through end of day September 3, 2021, which are based on current pricing will be honored.

Updated PDF copies of new list price sheets incorporating this increase will be distributed within two weeks.

We appreciate your business and loyalty and look forward to providing quality products and service to you in 2021.

Sincerely,

Kim Strobeck

Talco Fire Systems