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2020 U.S. & Latin America Price Increase Notification

February 28, 2020

To Our Valued Customer:

Victaulic works diligently to control operational expenses through the implementation of various cost containment strategies and lean initiatives. Unfortunately, these actions alone cannot address the increase in overall cumulative costs. As a result, we find it necessary to increase prices for most of our products by 5.5%. This increase is effective on all orders received after the close of business on Monday, March 30, 2020.

The updated price list will be available in Excel and .pdf format on the Victaulic website on or before Friday, February 28, 2020. To access these, please visit victaulic.com and click on the "Price Lists" link under the "Resources" tab. Backorders will be accepted for printed price lists on February 28, 2020.

Thank you for your continued support. At Victaulic, we continue to work hard to provide the highest quality, most reliable piping system solutions to serve your business needs.

Your local Victaulic sales representative can answer any additional questions you may have regarding this information.

Sincerely,

A handwritten signature in black ink that reads "Gary Moore".

Gary Moore
Executive Vice President



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