



**Date:** April 15, 2022

**To:** Our Zurn Partners

**From:** Richard Bledsoe

**Subject:** Zurn Water Solutions Commercial Price Adjustments - **US Market Only**

Zurn Water Solutions continues to experience extreme inflationary commodity pressures, as well as limited material allocation across market segments, labor shortages, escalating fuel charges and logistical cost increases. These market pressures are not unique to Zurn.

Due to these continued inflationary pressures, the following price increases will be effective **May 15, 2022**:

- Commercial Brass 6.5%
- Flo-Thru territory multipliers adjusted up 10%, or 2 5s
- Specification Drainage territory multipliers adjusted up 10%, or 2 5s
- Stainless Drains territory multipliers adjusted up 10%, or 2 5s
- Wilkins 11%

With regards to price protected orders, all price protected orders must be entered AND released for shipment by May 15, 2022. Any projects awarded or orders entered on or after May 15, 2022, will reflect new pricing. New pricing will be distributed in early May.

Given the continued, challenging market environment, it may be necessary to implement additional price increases in the coming months. Zurn remains committed to providing the most innovative and lean building water solutions, that deliver the most reliable performance and long-term value for our customers.

Please feel free to contact your Zurn Sales Representative or Area Sales Manager with any questions.

We realize that this may be unpopular news and will work with you as closely as needed to ease the burden of these price escalations. We appreciate your continued support of Zurn Water Solutions.

Sincerely,

Richard Bledsoe  
Vice President of Sales, North America