



The Right Connection®

**Dixon Valve &
Coupling Company**

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November 21, 2024

To: Our Valued Customers

Re: New Price Notification Effective January 1, 2025

We sincerely appreciate your business throughout 2024. It has not been one without its challenges. With unemployment remaining low, recruiting has been difficult, especially in those skilled manufacturing jobs. An election year has slowed or delayed many of the large capital projects scheduled for 2024, so reaching sales objectives has been challenging. Despite these obstacles, there have been many opportunities to pursue and lots of successes to celebrate. For that, we are grateful to our customers.

The average net impact of the new pricing for 2025 is less than 2%. In your new price file, you will see adjustments up and down to pricing depending on internal costs and the competitive landscape. As always, it is Dixon's goal to control costs as much as possible and minimize any price increase impact to you and your customers.

If you have any questions concerning this notice, please contact your sales representative or email sales@dixonvalve.com.

We look forward to working together in 2025.

Thank you for your business. We appreciate it!

A handwritten signature in black ink that reads "Scott P. Jones".

Scott P. Jones

Vice President, Sales