



February 14, 2025

Dear Talco Business Partners:

Thank you for a fantastic 2024 and we're very excited for all the opportunities to help you grow this coming year. We're thankful for our business partners and our family-owned business wants to provide you with comprehensive fire pump solutions, while making it easy to do business with us, every day. For over 35 years, we've been working hard every day to earn your trust and serve you and your customers. We are very excited to continue innovating in 2025 with a few new products, while keeping our promise that you and your customers are completely satisfied.

While we are continuing to be more efficient with all our processes, we still have continued cost pressures and industry increases, which we must take into consideration. As such, it is necessary to make some adjustments in the coming year and will be implementing a price increase effective March 15th, 2025. Prices for all orders received and accepted by the end of the day March 14, 2025, which are based on current pricing will be honored.

In addition to these upcoming changes, most of you are probably aware of the proposed tariffs that could affect products that are imported. While it remains unclear at this time the details of these changes, Talco Fire Systems is committed to communicating effectively which items will be affected by these changes that will be added to your net price.

We will be distributing updated PDF copies of our new list price in the next few days. We appreciate your business and loyalty and look forward to providing quality products and services to you in 2025 and beyond.

Sincerely,

Talco Fire Systems